



REPORT TO THE COMMUNITY

Beloit Health System Quality

Dr. Pierre Charles, Surgeon
Tammy Kemp, RN

G. CURTIS LANSBERY (left)
CHAIR, BOARD OF TRUSTEES

GREGORY K. BRITTON
PRESIDENT AND CEO



WE'RE HERE WHEN YOU NEED US. DAILY.

Life happens. Most of life's moments are truly beautiful — a child's laugh, a birthday party, achieving a new goal. However, sometimes life can be painful and distressing, as you'll read in a few of the following stories; a machine shop accident, a heart attack, losing a loved one. That's when it's important to have a local health system that is there for you — with the expertise and caring staff to get you through these challenging times. Minutes count when life is fragile.

Beloit Health System has provided the best physicians, technology, and support staff to our Stateline community for over 60 years. Now with Beloit Hospital and Beloit Clinic integrated into one health system, we are providing care with even greater patient satisfaction.

In 2010, we opened our new \$11.5 million Emergency Room, now the most high-tech in the state, with 27 treatment rooms providing patients with greater efficiency, privacy and comfort. We are now focused on our new Heart and Vascular Center, with a new Cath Lab and success rates higher than the national average. Our cardiovascular experts have the skill and expertise to care for your heart.

We know that good health is of the utmost concern to you and your family. And having physicians and a hospital in your community that can be there when you need us is your priority.

We are proud to be the professional, compassionate health system that offers technology and expertise for your life's precious moments. This is what we do best. Daily.

Curt Lansbery *Gregory K. Britton*



PATIENT
New mom Amy DuCharme and baby Allison, Clinton

SPECIAL THANKS
Dr. Glenn Tan, OB
Family Care Center Staff
(Lori Taylor, RN, in photo)

timely deliveries

ALLISON'S EAGER ENTRANCE

August 8, 2010 // 5:53 p.m.

Everyone says that the labor pains progress slowly with your first baby. Well, don't tell Amy DuCharme that. Amy woke up on August 8 with mild labor pains and waited throughout the day until the labor pains were the designated 8 minutes apart before going to the hospital. Fortunately, when her water broke she and husband, Luke, decided it was time to go to the hospital. Within minutes of entering through the Emergency Room, Amy was ready to push. Little 8 lb. 2 oz. Allison Grace was brought into the world about 15 minutes later — anxious to meet her parents.

"I actually think she would have been born even sooner, but I waited for the doctor before I pushed," explains Amy. "My mom had easy labors, but I had no idea it would go that fast. We're so glad we live close to the hospital and drove in when we did. With my next baby, I will be at the hospital's door step about 4 days before my due date."

Amy is a busy new mom currently working as a Clinton EMT while also attending her first semester as a nursing student. Although she has a Bachelor's Degree in Criminology, her current dream is to become an ER nurse. "I guess I love the fast-paced action of both police and medical," Amy comments. Perhaps that's why baby Allison came into the world in such a whirlwind rush!

PATIENT

Duane Ford, Beloit

SPECIAL THANKS

Dr. Pierre Charles, Surgeon
(Tracey Foss, RN, At-Home Healthcare in photo)



assistance recuperation

DUANE'S LUCKY BREAK

1:00 p.m. // September 14, 2010

Duane Ford found out through personal experience that Beloit Health System's team is the "cream of the crop." His first lucky break was when Dr. Pierre Charles, surgeon, diagnosed his initial pain as gallbladder inflammation. Five months later Duane required additional G.I. surgery, and again he felt very fortunate that Dr. Charles was able to save his life.

For follow-up care, Dr. Charles recommended the services of Beloit Health System's At-Home Healthcare.

"What a lucky break for me," states Duane. "These girls and guys are the cream of the crop; I mean, none better! They are on call 24/7, and I'd like to give special thanks to Tracey Foss, an At-Home Healthcare nurse."

Through all of his medical concerns, Duane continues to be optimistic and appreciative. He and his wife, Cynthia, have a campsite in Brodhead they hope to enjoy this summer with dreams of Duane's favorite pastime — fishing. Duane also appreciates the fact that he is healthy enough to help take care of his father who needs his help right now.

NANCY'S RIDE TO RECOVERY

11:00 a.m. // January 3, 2011

Nancy Vance was having a bad day, but she didn't know quite how bad until she arrived at NorthPointe to see her physical therapist, Kelley Leach. As a result of a car accident on December 15, Nancy was receiving therapy for soft tissue damage. At her first visit, she was extremely short of breath (a situation she attributed to a recent cold). Kelley, her PT, was concerned with the symptoms and took Nancy's vitals, determining her blood oxygen was low and heart rate high. She responded quickly by transporting Nancy via wheelchair downstairs to NorthPointe's Immediate Care Center, where board-certified Emergency Room physician Dr. Steven Diebold examined Nancy's condition. An immediate CT scan determined Nancy was experiencing bilateral pulmonary embolisms (blood clots in her lungs) — a life threatening condition.

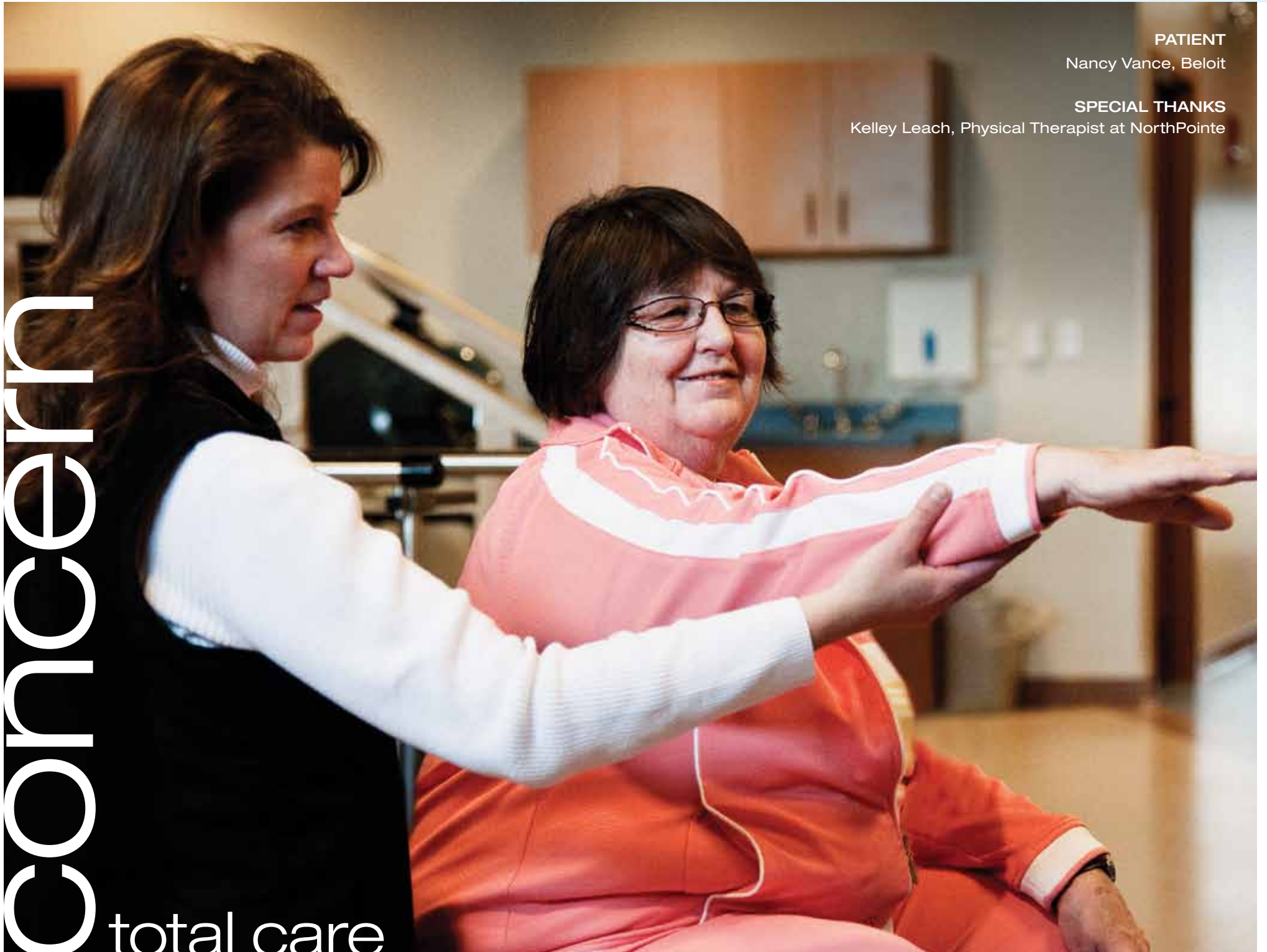
Within minutes, Nancy was transported to Beloit Health System's hospital where they administered high doses of blood thinner to destroy the clots. During Nancy's four days of hospitalization, she was comforted by the expertise of the hospital's staff.

"They really zeroed in on my condition, and their quick attention most likely saved my life," explains Nancy. "I can't emphasize enough how professional and caring everyone was. They were all fabulous."

Nancy has now returned to her position as Manager of the Beloit Domestic Violence Shelter, a job where staff and shelter residents count on her. She also walks at least 30 minutes daily to regain her strength and plans to continue to increase her activity level.

PATIENT
Nancy Vance, Beloit

SPECIAL THANKS
Kelley Leach, Physical Therapist at NorthPointe



concern
total care

THE MARSHALL FAMILY'S FAITHFUL JOURNEY

9:15 a.m. // January 4, 2011

Not every patient experience ends with a trip home. Many of our patients come into the hospital in late stages of heart failure or cancer, and our job is to make their last days comfortable and pain-free. In addition to the physical and emotional needs of the patient, we also involve the family in the patient's prognosis. Many times this involves contacting Hospice who provides expertise with end-of-life decisions for the patient and family.

This was the case for Shirley Marshall, 77, who passed away from heart failure after many months of illness. Shirley's children, their spouses and grandchildren were faithfully by her bedside throughout this time. They understood their mother's wishes of refusing dialysis and other treatments that would keep her alive.

"We understood our mom's perspective ... she had really been so ill," explains John Marshall. "However, that didn't make it any easier. Hospice staff sat us down and we talked. They were totally committed to helping us understand. We had 101 questions, especially about my mom's request to be an organ donor. That was a surprise to me. We didn't know her wishes on that."

John emphasized that Stateline Regional Hospice staff helped pull them together as a family. "We knew our mom, who was very religious, was comfortable with her decision," John adds. "It just took the rest of us some time to understand that."

Hospice is a valued community partner in our focus on patient continuum of care.

PATIENT

Danny Mason, age 17, Beloit

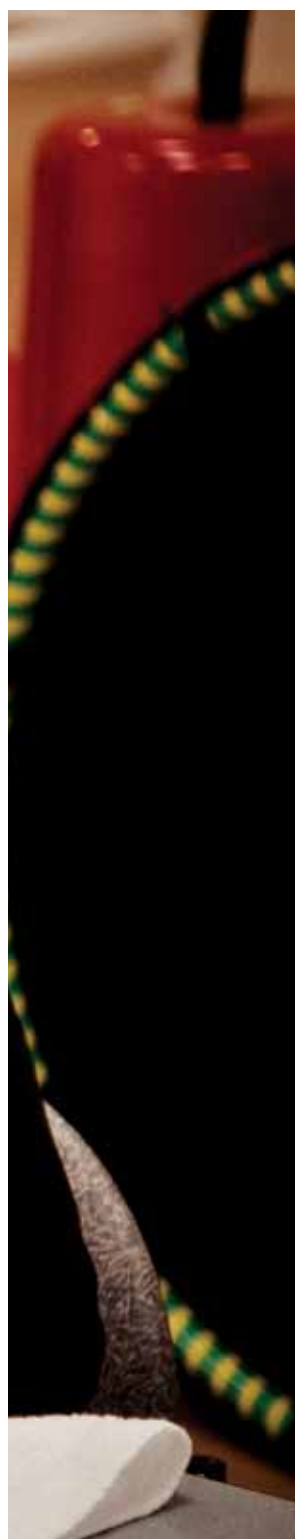
SPECIAL THANKS

Dr. Emmy Ho, Orthopedics
Occupational Therapy Staff
Emergency Room Staff
(JoAnne Pickett, OT, in photo)

collaboration

expertise





DANNY'S TEENAGED DETERMINATION

11:15 a.m. // February 8, 2011

Your junior year of high school should be filled with excitement, anticipation of the future and spending time with your high school friends — not trips to the Emergency Room. However, for Danny Mason, a junior at Parkview High School, an accident in his work-study job severed the tip of his index finger and required immediate medical attention. His fingers were crushed while cleaning heavy engine equipment, and immediate medical attention was vital.

Christine Mason, Danny's mother, was especially concerned because Danny is a kidney transplant recipient and suggested a call to his Madison pediatric nephrologist. The ER team made the necessary consultation calls to assure Danny's care was the right course of action. During surgery, Dr. Emmy Ho, Orthopedic Surgeon, was not able to reconnect the tip of his severely damaged finger, but was able to reconstruct the middle finger tendons which were also damaged. Danny is recuperating beautifully and still receives Occupational Therapy twice a week to develop full function from his fingers.

"I called the ER as we were driving to the hospital after the accident, and they were there waiting for him," explains Christine. "The nurses and ER team were fabulous. Surprisingly, Danny was actually back working with his dad in our shop within four days after surgery. He loves mechanics and is a total gearhead. His dad and I have just asked him to keep away from heavy stuff and stick to the small engines."

With video games as another passionate hobby, Danny has a request for his parents. Perhaps they could spring for an X-box, which has controls that are easier for him to use with his limited finger dexterity? Well, you can't blame a guy for trying! Through all his medical concerns, his parents are happy to see that Danny is still a typical teenager.

non-stop

technology

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PATIENT

Tommy Roehl with wife, Jacki, Beloit

SPECIAL THANKS

Dr. Leo Egbujiobi, Cardiologist
Emergency Room Staff
(Dr. James McGrogan in photo)

TOMMY'S SWINGING SUCCESS

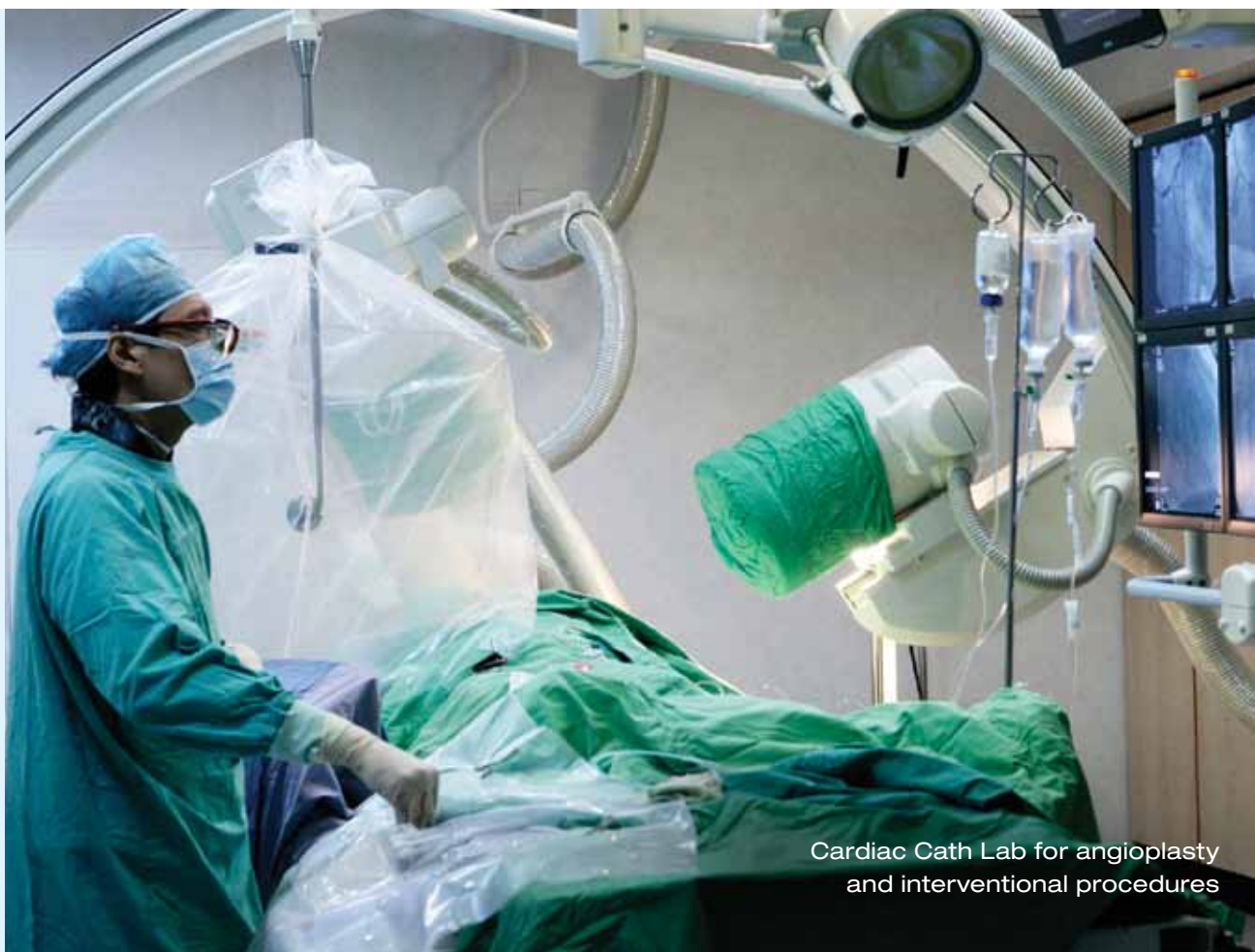
3:06 p.m. // February 28, 2011

Nothing was going to stop Tommy Roehl from his annual Florida golf outing with 36 of his best golfing friends. Well, almost nothing. After two weeks of chest pains (some more severe than others), he gave in to his wife Jacki's request to head to the Emergency Room. However, Tommy told Dr. Matthews upon arrival that he was leaving for Florida in two days, so he just wanted to "check things out." Unfortunately (or fortunately) for Tommy, his tests indicated some major blockages in his heart arteries, and his friends would have to enjoy the trip without him.

Within 24 hours of Tommy's arrival, Dr. Leo Egbujiobi, Cardiologist, performed angioplasty in the hospital's new Cath lab, placing two stents in arteries that were 98 and 99 percent blocked. According to Dr. Leo, Tommy may not have survived the trip with such a strain on his heart. He was a lucky man.

"I have smoked all of my life," explains Tommy, "but I try to advise others to quit now. Don't wait until it's too late like I almost did. I have learned so much about nutrition and exercise since my sessions in Cardiac Rehab started. I was doing some things right, but a lot of things wrong. I can't tell you how impressed I am with everyone who cared for me."

Tommy and Jacki are familiar faces around Beloit as owners of The Mouse Restaurant for the past 20 years. Speaking of 20 ... Tommy has the right attitude. "Although I did miss the annual golf outing with friends, I hope to now to be around for the next 20!"



Cardiac Cath Lab for angioplasty and interventional procedures

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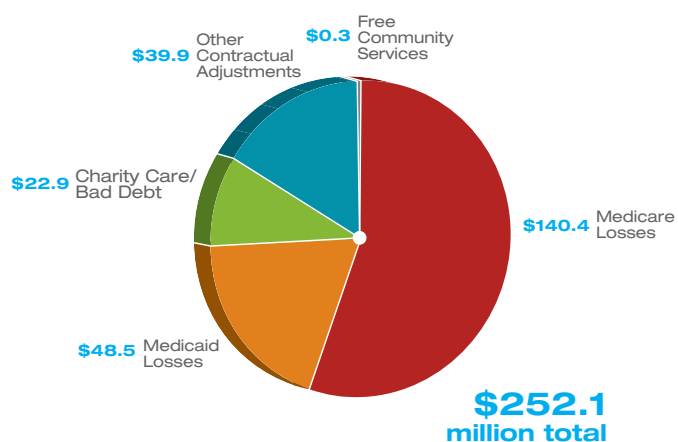
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Director of Information Services
Jeanette Yowler
Director of Critical Care/
Intermediate/Emergency Services



Rainy Zickert
Surgical Technician

2010 financial information



2010 Uncompensated Services and Other Community Benefits Provided by the Health System
(in millions of dollars)

Beloit Health System's management is responsible for the integrity and objectivity of all financial information included in this Annual Report. The Health System's financial statements have been prepared in accordance with generally accepted accounting principles, and include amounts that are based on the best estimates and judgements of management. Wipfli has audited the Health System's financial statements and has expressed their unqualified opinion. Beloit Health System does not use Wipfli for consulting projects, only for auditing the financial information.

William Groeper
WILLIAM GROEPER
VICE PRESIDENT

Gregory K. Britton
GREGORY K. BRITTON
PRESIDENT & CEO

Revenue

Patient	\$425,689,822
Other	\$7,810,184
TOTAL	\$433,500,006
Less: Amounts Not Reimbursed	\$251,783,256
Net Revenue Received	\$181,716,750

Payor Source

Insurance	35%
Medicare	45%
Medical Assistance	15%
Other Sources	5%
Total	100%

Expenses

Salaries & Fringe Benefits	\$107,332,202
Supplies	\$25,651,161
Purchased Services	\$25,339,750
Building Costs (Depreciation, Interest & Utilities)	\$15,714,423
Insurance	\$1,233,699
Total	\$175,271,235
Income From Operations	\$6,445,515
Fund Balance	\$77,681,359

Statistics

Number of Beds	105
Inpatient Admissions	4,466
Patient Days	18,233
Average Length of Stay	4.08
Outpatient Procedures - Hospital	506,920
Outpatient Procedures - NorthPointe	71,575
Emergency Room Visits	34,369
Laboratory Tests	441,627
Surgical Procedures	4,662
Ambulatory Care Procedures	3,737
Total Clinic Encounters	226,787
Occupational Health Visits	36,607
Patient Meals Served	58,346
Volunteer Hours	42,476

Uncompensated Services

Medicare Losses	\$140,441,879
Medicaid Losses	\$48,455,918
Charity Care/Bad Debt	\$22,937,249
Other Adjustments	\$39,948,210
Free Services	\$275,000
Total Uncompensated Services	\$252,058,256



2011 medical professionals

Allergy

Amelia R. Rojas, M.D.

Anesthesiology

Steven S. Choung, M.D.
Mohammed J. Mohiuddin, M.D.
Yon Doo Ough, M.D.
Jimson C. Tse, M.D.
Steven Tung, M.D.
Hailong Wang, M.D.

Cardiology

Tanvir K. Bajwa, M.D.
Leo C. Egbujiobi, M.D.
Jasbir Sra, M.D.
Maria E. Taveras, M.D.
Nadine V.L. Thomas, M.D.

Cardiothoracic Surgery

Peter H. Marks, M.D.

Dermatology/ Dermatological Surgery

Roger Kapoor, M.D.
Paul M. Segal, M.D.

Ear, Nose & Throat

Jong M. Lee, M.D.
Ronald Washak, D.O.

Emergency Medicine

Thanh Q. Andreakos, M.D.
Richard N. Barney, M.D.
Michael V. Coogan, M.D.
Steven E. Diebold, M.D.
Michael P. Ejercito, M.D.
James K. Frey, M.D.
Franz A. Keilhauer, M.D.
John J. Maher, M.D.
David P. Matthews, M.D.
James C. McGrogan, M.D.
Richard E. Radak, M.D.
Michael D. Reppinger, M.D.
Dana Resop, M.D.
Warren E. Tripp, M.D.
Eric P. Vraa, M.D.
Stanley Welch, M.D.
Shawn P. Wilson, M.D.

Endocrinology

Richard T. Weirich, M.D.

Eye Surgery

Mario Rojas, M.D.
Alice M. Townshend, M.D.

Family Practice

Shamshad A. Anjum, M.D.
Marek S. Bentkowski, M.D.
Margaret M. Goetzen, M.D.
Eugene A. Gonzales, M.D.
Shelly L. Johnsen, M.D.
Kathleen M. Klespis-Wick, M.D.
Tejesh N. Patel, M.D.
Enrique F. Perez, M.D.
Karen A. Reed, M.D.
Stephen R. Rudisill, M.D.
Michael Simpson, M.D.
Christel Tecarro, M.D.
Jack Wang, M.D.

Gastroenterology

Eric Eisenberg, M.D.
John F. Johanson, M.D.
Tsu-Hon Wang, M.D.

General Dentistry

Lakisha Arif-Holmes, D.D.S.

Gynecology

David Criswell, M.D.

Hospitalist

Shawn Antle, M.D.
Barbara Higgins, M.D.
Thomas J. James, M.D.
G. Thomas Jones, M.D.
Carolyn A. Lamonica, M.D.
Sheree M. Lauth, M.D.
Victor O. Mensah, M.D.

Immunology

Amelia R. Rojas, M.D.

Internal Medicine

Prakshep B. Bhatt, M.D.
William M. Fitzgerald II, M.D.
Leland J. From, M.D.
Kenneth I. Gold, M.D.
Ronald L. Kodras, M.D.
Robert R. Lisek, M.D.
Cheryl M. Miller, M.D.
Pawel Olszewski, M.D.
Annabelle Tolentino, M.D.

Nephrology

Mashood Ahmad, M.D.
Joanna Niemiec, M.D.
David L. Wright, M.D.

Neurology

Krzysztof Goetzen, M.D.

Rodrigo R. Merino, M.D.

Neurosurgery

Richard Freeman, M.D.

Obstetrics & Gynecology

Russell D. Albert, M.D.
David R. Bhaskar, M.D.
Kerilynn Loftus, M.D.
Glenn Anthony Tan, M.D.

Oncology/Hematology

Walter C. Vogel, M.D.

Ophthalmology

Mario Rojas, M.D.
Alice M. Townshend, M.D.

Optometry

Alan Rehbein, O.D.

Oral Surgeons

Terry Cisler, D.D.S.
Ronald Guttu, D.D.S.
Thomas Kuerscher, D.D.S.
Richard Meister, D.D.S.
Parimal Sapovadia, D.M.D.

Orthopedic Surgery

Emmy Ho, M.D.
Leighton Johnson, Jr., M.D.
Ajmal A. Matloob, M.D.

Non-Surgical Orthopaedics

Kenneth L. Klein, M.D.

Otolaryngology (Ear, Nose and Throat)

Jong M. Lee, M.D.
Ronald V. Washak, D.O.

Pathology

Cris P. Myers, M.D.
W. John Rieker, M.D.

Pediatric Cardiology

John Hokanson, M.D.

Pediatrics

Gary B. Adamski, M.D.
Christopher C. Gianvecchio, M.D.
Kelly McGregory, D.O.
Abraham R. Rodriguez, M.D.
Sara A. Zibert, M.D.

Physical Medicine & Rehabilitation (Physiatry)

Kenneth L. Klein, M.D.

Podiatry

Charles F. Kind, D.P.M.
Lisa Reinicke, D.P.M.
Robert M. Sage, D.P.M.

Psychiatry

Maria-Maria Anleu, M.D.
Jennifer Bleak, M.D.
Nancy J. Wilson, M.D.

Pulmonology

Sushrut Patel, M.D.

Radiation/Oncology

Peter Mahler, M.D., Ph.D.

Radiology

Philip Budihardjo, D.O.
George Cherian, M.D.
James L. Hatch, M.D.
Miguel A. Jimenez, M.D.
Marlen F. Junck, M.D.
Thomas J. Lisk, M.D.
Alan S. Wagner, M.D.

Rheumatology

Dimitrios I. Fanopoulos, M.D.

Sports Medicine

Kenneth L. Klein, M.D.
Ajmal A. Matloob, M.D.
Stephen R. Rudisill, M.D.

Surgery

Karin A. Blumofe, M.D.
Pierre S. Charles, Jr., M.D.
Christina Golner, M.D.
Maureen Kidd, M.D.

Thoracic Surgery

Karin A. Blumofe, M.D.
Pierre S. Charles, Jr., M.D.

Urology

Michael A. Donnelly, D.O.
Larry M. Ojeda, M.D.

Vascular Surgery

Karin A. Blumofe, M.D.
Pierre S. Charles, Jr., M.D.

“They really zeroed in on my condition and their quick attention most likely saved my life.”

NANCY VANCE, PATIENT
(patient story - page 5)



Teresa Davies
Laboratory Technician

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Virgil J. Waelti +
Administrator, 1972-1984
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+ Indicates deceased

* Indicates past Board Chairman

PATIENT
Terry Leahy, right
(Bruce Lans in photo)

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TERRY'S HEARTFELT THANKS

3:06 p.m. // February 28, 2011

Terry Leahy has experienced some health struggles the past few years, but he's not letting that slow him down. In fact, he has Beloit Health System Foundation to thank for one of his recoveries. Terry was in the hospital for dehydration when he was given some information on Congestive Heart Failure (CHF). The educational brochure was provided thanks to a generous donation from the Bertram B. Lans Medical Excellence Fund. The Foundation developed the information to support Beloit Health System's Congestive Heart Failure Program. After reading the information provided, Terry realized these were some of the symptoms he was currently experiencing and reported it to his nurses right away.

Terry also told his good friend, Bruce Lans, who was very happy that his family's donation may have helped Terry, along with others who could benefit from this education.

Although Terry has been a patient in the hospital on several occasions (as Terry says, "It's a bad sign when all the nurses know your name as you're admitted"), he is very appreciative of the excellent care he has received. In fact, he is already looking forward to the health system's rehab program to get him back on his feet.

life saving education



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- Dail Shepherd
- Ann N. Sitrick, Executive Director

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HOW DO YOU KNOW IF YOUR GIFT TO BELOIT HEALTH SYSTEM FOUNDATION CAN TRULY MAKE A DIFFERENCE?

ASK TERRY LEAHY.

Terry Leahy is well known to many stateline area residents for his compassion for others. He has volunteered his time and talent to support many activities such as Rotary, his church, and the restoration of old Navy ships, all of which helped earn him past recognition as one of the Beloit Daily News' "Headliners of the Year." Terry brings his innate curiosity, hard work, great sense of humor, and attention to detail to every volunteer project. So to anyone who knows him, it is not surprising that Terry would have read the brochure his nurse gave him (story at left) and acted on it.

What is special about Terry's story, however, can be summed up in one phrase: personal connections. Terry's nurses now know his name; and Terry knows the family who donated the funds for that informative brochure. True to form, Terry called his friend Bruce Lans to tell him how the brochures donated by the Lans Family had made a difference in Terry's life and to say 'thank you.' Bruce couldn't have been happier. In 1996, Bruce and his brothers Scott and Joel Lans made a tribute gift honoring their father and creating the Bertram B. Lans Medical Excellence Fund. They knew their gift would make many great things possible for our patients, but they had no idea that one of those patients would be their friend Terry Leahy in the year 2010.

It is that kind of personal connection that makes a difference every single day at Beloit Health System. The care our patients receive is personal – and so are the gifts that our donors make to Beloit Health System Foundation.

In 2010, more than 1,300 stateline area residents made gifts to Beloit Health System Foundation. For each of those gifts, there was a corresponding personal connection: a memorial for a family member or friend; a thank you to a physician or staff member who provided exceptional care; a gift for our new Emergency Center. Each gift dollar received represented that personal connection between its donor and some aspect of Beloit Health System care.

On behalf of Terry Leahy and all the patients who have benefited from the generosity and kindness of our donors, our most sincere thanks. It is those personal connections that make the stateline area the unique and special place we're proud to call home.

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“Don’t wait until it’s too late like I almost did. I was doing some things right, but a lot of things wrong.”

TOMMY ROEHL, PATIENT
(patient story - page 9)



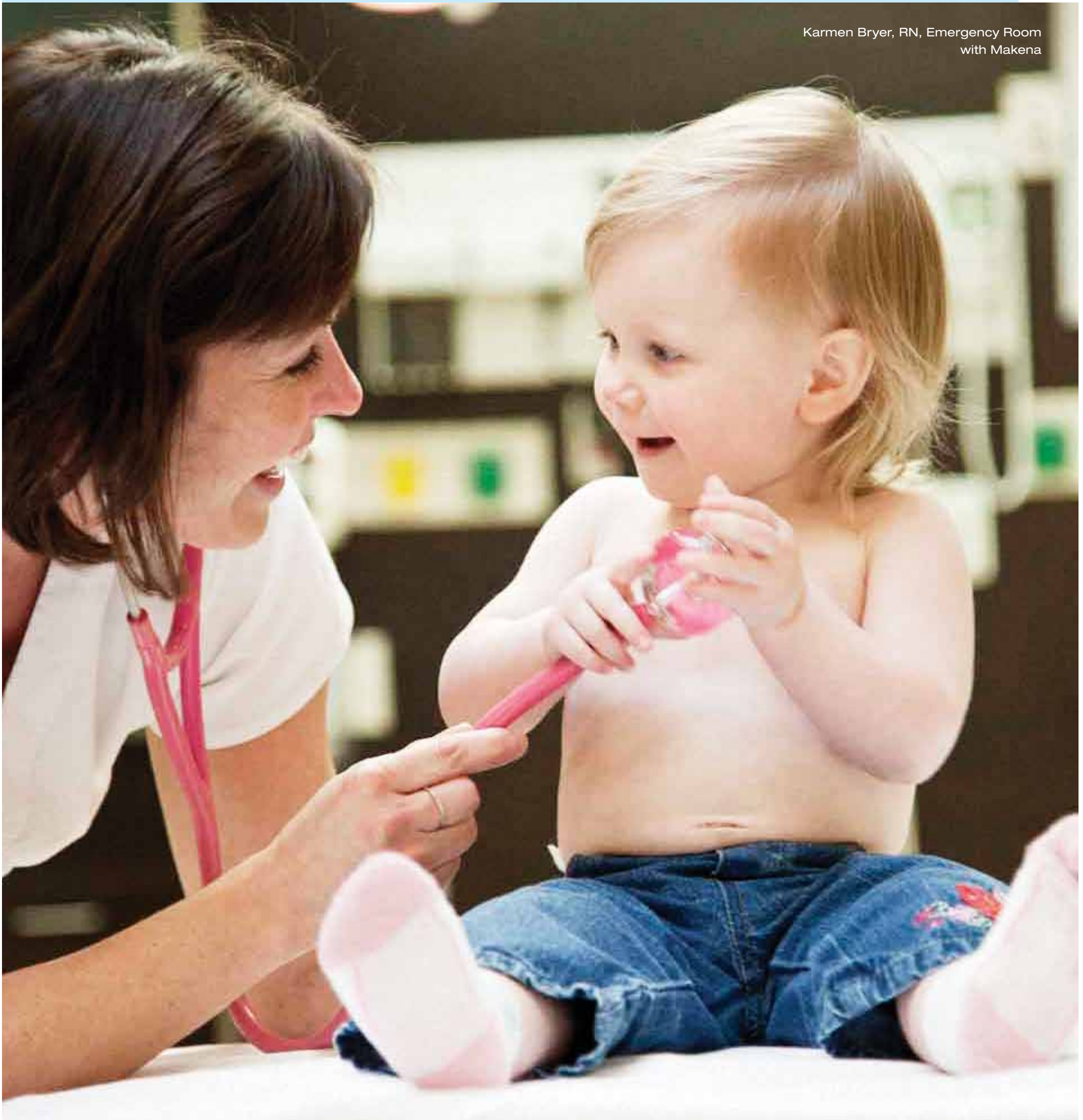
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financial information

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Beloit Health System Foundation, Inc. - Year ended December 31, 2010				
Revenue				
Gifts and contributions	\$3,320	\$708,201	\$85,762	\$797,283
Interest and dividends	49,750	52,879	-	102,629
Change in value of split-interest agreements	-	118,033	-	118,033
Change in net unrealized gains and losses on investments	55,233	217,351	-	272,584
Other	110,808	(32,749)	1,916	79,975
Expenses forgiven by Beloit Health System, Inc.	81,693	-	-	81,693
Net assets released from restrictions	556,670	(556,670)	-	-
Total revenue	\$857,474	\$507,045	\$87,678	\$1,452,197
Expenses				
Fund-raising	217,975	-	-	217,975
Life insurance premiums	39,863	-	-	39,863
Grants — Beloit Health System, Inc.	509,112	-	-	509,112
Total expenses	766,950	-	-	766,950
Change in net assets before reclassifications	90,524	507,045	87,678	685,247
Reclassification of net assets	-	-	-	-
Change in net assets	90,524	507,045	87,678	685,247
Net assets at the beginning of year	501,096	4,192,358	1,352,080	6,045,534
Net assets at the end of year	\$591,620	\$4,699,403	\$1,439,758	\$6,730,781

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Beloit Health System Foundation, Inc. - Year ended December 31, 2009				
Revenue				
Gifts and contributions	\$2,211	\$1,414,680	\$21,988	\$1,438,879
Interest and dividends	70,148	14,991	-	85,139
Change in value of split-interest agreements	-	(20,582)	-	(20,582)
Change in net unrealized gains and losses on investments	278,342	90,751	-	369,093
Other	94,405	(12,671)	-	81,734
Expenses forgiven by Beloit Health System, Inc.	94,688	-	-	94,688
Net assets released from restrictions	475,763	(475,763)	-	-
Total revenue	\$1,015,557	\$1,011,406	\$21,988	\$2,048,951
Expenses				
Fund-raising	226,421	-	-	226,421
Life insurance premiums	9,249	-	-	9,249
Grants — Beloit Health System, Inc.	443,792	-	-	443,792
Total expenses	679,462	-	-	679,462
Change in net assets before reclassifications	336,095	1,011,406	21,988	1,369,489
Reclassification of net assets	(898,877)	898,877	-	-
Change in net assets	(562,782)	1,910,283	21,988	1,369,489
Net assets at the beginning of year	1,063,878	2,282,075	1,330,092	4,676,045
Net assets at the end of year	\$501,096	\$4,192,358	\$1,352,080	\$6,045,534

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“I called the ER as we were driving to the hospital after the accident and they were there waiting for him. The nurses and ER team were fabulous.”

CHRISTINE MASON, PATIENT'S MOTHER
(patient story - page 7)

Betty Johnston, VIP Volunteer
with patient

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